

Navigating the Turbulent Waters of Claims Administration Software

In the fast-paced world of healthcare administration, reliability and stability are paramount. Third-party administrators (TPAs) entrusted with managing claims processing and administration understand the critical importance of choosing a technology partner that can weather the storm and deliver consistent, high-quality service. Recent events in the industry, including the bankruptcy of a major adjudication software vendor, have highlighted the importance of making informed decisions when selecting a claims administration platform partner.

"In an era where reliability and stability are paramount for healthcare administrators, choosing the right technology partner is crucial. As old, outdated systems become increasingly obsolete, the need for modernization is evident. Transitioning to another outdated system is simply not viable. Choosing the wrong vendor partner comes with high risks. TPAs need assurance that their chosen partner will not only meet their current needs but also be reliable for years to come," said Shawn Evans, CEO of Integrated Payor Solutions.

At Integrated Payor Solutions, we understand the concerns and uncertainties in our industry. That's why we're committed to providing platform solutions that TPAs can trust today, tomorrow, and beyond. Built on Salesforce, our platform offers robust and unmatched stability, flexibility, and scalability, ensuring that our partners can adapt to changing requirements and navigate industry challenges with confidence.

What Sets Integrated Payor Solutions Apart

In the crowded landscape of claims administration software providers, here are some key features that TPAs should consider when choosing a platform partner:

Reliability

With the backing of Salesforce's proven track record and industry-leading technology, Integrated Payor Solutions offers unmatched reliability. Our platform is built to withstand the rigors of even the most demanding environments, ensuring uninterrupted service for our partners and their clients. Plus, with HIPAA and SOC 2 certifications, TPAs know that their information is safe and secure.

Flexibility

Every TPA is unique, with its own set of requirements and workflows. Integrated Payor Solutions understands this diversity and offers a highly flexible platform that can be tailored to meet the specific needs of each partner. Whether it's customizing workflows, integrating with third-party systems, or implementing specialized functionality, our team works closely with TPAs to ensure a seamless fit.

Scalability

As TPAs grow and evolve, they need a platform that can grow with them. Integrated Payor Solutions scales effortlessly to accommodate increasing volumes, new business lines, and changing regulatory requirements. Our platform is designed to support TPAs at every stage of their business, from startup to enterprise.

Innovation

In today's rapidly evolving healthcare landscape, innovation is key to staying ahead of the curve. Integrated Payor Solutions is committed to continuous improvement, with regular updates and enhancements that leverage the latest technology and industry best practices. Our partners can rest assured that they're always using the most advanced tools available.

Recent bankruptcy challenges facing certain claims administration software providers serve as a wake-up call for TPAs to carefully evaluate their technology partners. Integrated Payor Solutions offers a compelling alternative for those seeking stability, reliability, and innovation in their claims administration platform. With our foundation built on Salesforce, we provide a solid platform for TPAs to build their businesses for the long term.

“At Integrated Payor Solutions, we recognize the challenges of change. That's why we strive to make the transition as simple as possible, offering a modern solution tailored to meet your needs without unnecessary complexities or compromises,” said Evans.

Integrated Payor Solutions offers a straightforward solution where success is the only payment benchmark. With a pure PEPM SaaS model built on Salesforce, TPAs can relax knowing they only pay for what they use, ensuring efficiency and cost-effectiveness. In just 90 days, TPAs can be ready to operate and navigate the turbulent waters of claims administration with confidence.

Navigate the complexities of the healthcare industry and drive success for your business with IPS.



Let's Talk

Shawn Evans
CEO, Integrated Payor Solutions
sevans@integratedpayorsolutions.com
415.465.2534

Download our **Salesforce overview** to delve deeper into the capabilities and advantages of our platform.

[> Download](#)

Compliance Smooth-Sailing with



In the ever-changing regulatory landscape, compliance is non-negotiable. Integrated Payor Solutions doesn't just stop at providing a robust administrative platform; we go further. Transparency+ seamlessly bolts onto our platform, Encompass+, ensuring compliance with the No Surprises Act and the Transparency in Coverage Rule.

Learn more about Transparency+.

[> Learn More](#)

